

PROFESSIONAL PROFILE

Ali R. Fardshisheh, Esq.

Ali Fardshisheh is the Founder/CEO and President of Industrious Development Co., a commercial real estate construction and development firm based in Washington DC. Industrious Development focuses primarily on infill, value-add flex and industrial properties. Mr. Fardshisheh is also the Founder/CEO and President of Industrious Realty, a boutique commercial brokerage and management firm that also provides consulting and advisory services. We currently manage 600,000sf of property in the greater Washington DC metropolitan area including suburban Maryland.



Prior to the establishment of the Industrious companies, Mr. Fardshisheh served as Vice President of Stanley Martin Commercial since 2009. In that capacity, Mr. Fardshisheh was responsible for leasing across the company's portfolio, identifying and underwriting new opportunities, due diligence as well as the placement of project debt and equity. Mr. Fardshisheh also oversaw numerous acquisitions, dispositions, financings and development projects. Further, he has extensive experience in all types of leasing matters. Prior to working at Stanley Martin Commercial, Mr. Fardshisheh worked at the law firm of Foley & Lardner LLP in Washington, DC.

Mr. Fardshisheh has been directly involved in over 100 transactions comprised of some three million square feet. Mr. Fardshisheh has over 9 years experience in the development, operation and management of industrial properties in the Washington DC Metropolitan area. As a native Washington, Mr. Fardshisheh has 15 years of experience in the real estate development and legal fields.

Education:

Masters: Georgetown University (Real Estate), *Candidate 2017*

Law School: University of Miami School of Law, J.D., 2009

Undergraduate: Washington University (St. Louis MO), B.S.B.A (Finance/Marketing), 2001

Memberships

Member: Maryland State Bar Association (Business Law Section & Real Property Section); Urban Land Institute, International Council of Shopping Centers, NAIOP, District of Columbia Building Industry Association, Montgomery County Bar Association, American Bar Association

Licensure: State of Maryland Bar Association; Maryland Commercial Broker's License, District of Columbia Commercial Broker's License

Pending: District of Columbia Bar Association